

General Manager

Location: Shanghai suburban area, South China

Responsibilities:

- Manage the business development of Feed Technology business;
- Work closely with global business division, BOD and functional departments to develop and expand business of Feed Technology in China;
- Develop long/mid-term FB China business strategy under effective communication with global business division and be fully responsible for P&L of the FB business in China;
- Establish effective organization for both entities;
- Responsible for building strong market position for capital and service products close with sales director;
- Ensure high level of customer satisfaction, appropriate feedback on marketing and sales issues, including competitors, specific market opportunities / trends and constrains, and other local factors;
- Supervise and manage sales and service organization(setup by the Sales Director) for both entities and utilize synergies between both;
- Responsible for product and engineering management within the organization, including product transfer;
- Responsible for Project Management, like risk control, project organization and on time delivery coordination;
- Build effective team and be directly responsible for people development of the team. Develop and coach subordinates and teams for higher effectiveness and accomplishment;
- Build yearly budget plan according to the business strategy;
- Ensure full compliance to company rules and regulations shall be followed within the team, including company policy and guidance;
- Ensure the national laws/regulations/policies which linked with the business are followed;
- Increase the efficiency of production and quality of products manufactured under direct lead of FBT in both entities;

- Responsibility as GM of FB division: Responsible for cooperation with functional department on process management. e.g. purchasing, manufacturing, Finance, HR;
- Design and implement the company's operation strategic goals and procedures, develop and maintain a high-performance operation and general functional team / organization to meet this, including purchasing, manufacturing, quality control, finance, HR, commercial, IT;
- Optimize the efficiency of manufacturing and supply chain management process. Actively lead and drive continuous improvement and breakthrough production capabilities and results;
- Be responsible for plant safety system development.

Requirements:

- University degree in engineering , preferred in mechanical engineering;
- Outstanding spoken and written English , strong communication skills;
- Team spirit and result-oriented;
- Working track record in Western invested company in China;
- Minimum 8 years of Feed Technology business management experience in MNC, at least 5 years of overall management experience as General Manager of whole company with full P&L responsibility;
- Knowledge of China feed technology business is a must;
- Chinese national is preferred, fluent command of Chinese (writing, reading, talking and understanding);
- Strong focus on sales and setting up of effective customer relationship (preferred through customer relationship management systems) is a must;
- Prove to set up and manage effective service organization.

Qualified candidates are welcomed to send their English resume, cover letter and photo plus intention of remuneration to

Mr. John SHI: John.shi@eunacon-hr.cn